

KEEP YOUR BALANCE



The decision to better your life and career is an important one; however, continuing your education when starting a new job can be difficult. Troy University understands the need for balance between education and career, which is why you can earn your Master of Business Administration (MBA) degree and still work full-time.

The benefits of a TROY MBA are numerous and include:

- The opportunity to increase your value to your company by gaining new and more advanced skills
- The option to work full-time while earning your degree
- The skills that could help you change careers, start a new business, earn a promotion or increase your salary
- The chance to blend classroom seminars with e-learning in order to finish your degree in 16 months
- The convenience of the executive weekend format
- The advantage of TROY's international faculty

*The TROY MBA offers unmatched flexibility for working managers. The convenient executive weekend format, combined with the helpful and practice-oriented professors, made the TROY MBA the best choice for me.*

– René Puls  
Senior Consultant  
IBM Global Services



TROY UNIVERSITY  
HEIDELBERG SITE

### A TRADITION OF EXCELLENCE

Established in 1887, Troy University offers students an education that is recognized for its academic programs and its focus on the individual student. As we grew and recognized the importance of expanding our academic reach around the globe, TROY gained an international reputation as a leader in education. Troy University now serves students in more than 15 U.S. states and 12 foreign locations, including Germany, Guam, China, Malaysia, Korea and Japan.



**Troy University**

Heidelberg Site

Vangerowstrasse 18/1, 1.OG

69115 Heidelberg, Germany

Tel: 06221 868-100

Fax: 06221 868-1020

E-Mail: [troygermany@troy.edu](mailto:troygermany@troy.edu)

Internet: [www.troy.edu](http://www.troy.edu)

Troy University is accredited by The Commission on Colleges of The Southern Association of Colleges and Schools to award associate, bachelor's, master's and the education specialist degrees. Contact the Commission on Colleges and Schools at 1866 Southern Lane, Decatur, Georgia 30033-4097 or call 404-679-4500 for questions regarding the accreditation status of the institution or if there is evidence that appears to support Troy University's significant non-compliance with a requirement or standard.

Troy University, through its Sorrell College of Business, is nationally accredited by the Association of Collegiate Business Schools and Programs (ACBSP) to offer baccalaureate degree programs in accounting, finance, general business, information systems, management and marketing. The ACBSP has also accredited TROY to offer graduate business programs.

**TROY**  
UNIVERSITY

CONTINUE YOUR EDUCATION,  
WHILE YOU START YOUR CAREER.



TROY UNIVERSITY'S  
MASTER OF BUSINESS  
ADMINISTRATION (MBA)

**BA** BERUFSAKADEMIE MOSBACH  
University of Cooperative Education

## TROY UNIVERSITY AND THE BERUFSAKADEMIE PARTNERSHIP

Troy University has developed a partnership with the Berufsakademie Mosbach (BA), University of Cooperative Education. This partnership enables BA Business Program graduates to enter the TROY Master of Business Administration degree program and is designed to meet the needs of working Berufsakademie graduates. By choosing this tailor-made program, you gain the support of both your academic and professional pursuits from Troy University and the University of Cooperative Education. We welcome the opportunity to help you fulfill your potential.

### WHAT IS AN MBA?

The Master of Business Administration (MBA) is an internationally recognized post-graduate degree that provides the knowledge and training needed to succeed as a business manager.

### MAY I STILL WORK FULL-TIME?

Yes. Courses will be taught in convenient executive weekend and e-learning formats over a 16-month period. Weekend courses meet on two weekends and are supported by Internet instruction.

### WHERE ARE THE CLASSES AND WHO TEACHES THEM?

Depending on enrollment, TROY classes may take place at the Heidelberg Site or at the Berufsakademie. All courses are taught in English by Troy University Sorrell College of Business faculty or well-qualified professors from regional universities.

### HOW MUCH DOES THE MBA PROGRAM COST?

The entire MBA program, with books and course materials included, totals \$19,500 (\$1,625 per course), in addition to a €40 non-refundable application fee. Billing is course-by-course as you register.

### MAY I ENTER THE PROGRAM EVEN IF I DON'T HAVE A BACHELOR'S DEGREE IN BUSINESS OR ACCOUNTING?

Yes. Students not meeting the foundation course requirements will be required to complete courses online prior to entering the MBA program to ensure that they have acquired a common body of knowledge in business administration.

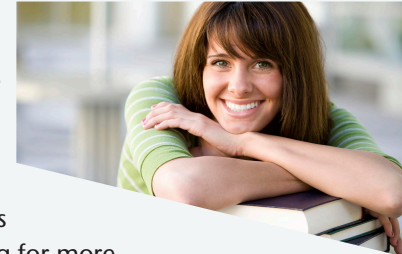
### WHAT ARE THE ADMISSION REQUIREMENTS?

- Bachelor's degree in business or accounting or equivalent (Uni, FH, BA)
- Official transcripts from all universities attended
- Letter of recommendation
- Acceptable GMAT or GRE test scores
- Acceptable TOEFL score

### WHAT ARE THE GMAT/GRE AND WHERE MAY I TAKE THEM?

The GMAT (Graduate Management Admission Test) measures basic verbal, mathematical and analytical writing skills. The minimum acceptable composite score is 450. Germany has several test centers where you can take the GMAT. Please go to [www.mba.com](http://www.mba.com) for more details and registration.

The GRE (Graduate Record Examinations) measures verbal reasoning, quantitative reasoning, critical thinking and analytical writing skills. The minimum acceptable composite score on the GRE is 850. Please go to [www.ets.org](http://www.ets.org) for more details and registration.



### WHAT IS THE TOEFL AND WHERE MAY I TAKE IT?

The Test of English as a Foreign Language (TOEFL) evaluates the potential success of an individual to use and understand standard American English at the college level. It is required for non-native applicants. The TOEFL code for Troy University is 1738. The minimum acceptable score is 523 paper-based or 197 computer-based.

You may submit an IELTS ([www.ielts.org](http://www.ielts.org)) score instead of TOEFL. The minimum acceptable score is 6.0. The TOEFL can be taken in several locations throughout Germany. For more details and registration, please go to [www.ets.org](http://www.ets.org). The TOEFL can be waived if you have studied or worked in an English language environment.



*The TROY MBA is truly global in scope. Even though my career has taken me from Germany to North America, the international contacts I gained during the MBA program have been extremely valuable for working in a global business environment.*

– Tim Faught  
SAP - Senior Product Manager